

**PharmaSUG 2014 - Paper MS07**  
**The Fourth Lie – False Resumes**  
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## **ABSTRACT**

"There are three types of lies – lies, damn lies, and statistics – Benjamin Disraeli". The fourth lie – false resumes.

Twelve years ago we were surprised to see an increase in the number of resumes which exaggerated the sender's breadth of experience and work history. And now, twelve years later, we are still receiving resumes which are suspect. Unfortunately, not all false resumes are exposed and individuals are getting jobs that may endanger a clinical trial. Over time we've discovered that false resumes can be vetted before they hit the hiring managers desk.

In this presentation Ernest Pineda, President of the Gerard Group will discuss measures his company has taken to validate the accuracy of resumes using pre-planned questions, inexpensive background checks, and industry knowledge. He will share experiences, observations, policies and tools that have helped his firm expose under qualified, and falsely represented candidates.

## **INTRODUCTION**

Due to the sensitive nature of this paper/ presentation, and the possibility of this information being used to circumvent background screens and checks. The author has respectfully requested that this paper not be published. The information will be shared in a live session at PharmaSUG 2014.

## **CONTACT INFORMATION**

Your comments and questions are valued and encouraged. Contact the author at:

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